



|  | Gold                      | Silver                    | Bronze          | Self Contained Rate |
|--|---------------------------|---------------------------|-----------------|---------------------|
| <b>Guest Checkin and Introduction</b>  |                           |                           | \$25 per hour   | \$20 per cottage    |
| <b>Overnight Stay - includes Guest Checkin and Introduction</b>  |                           |                           | \$80            |                     |
| <b>7 Day Programme - includes initial Spec Sheets tailored to your establishment in order to maintain consistency of product and service, Guest Checkin and Introduction each day, seeing to guests, Manning the phones, Checking and answering email enquiries, staying on the premises, plus 2 hours of general cleaning, maintenance, gardening per day.</b>  | \$925                     | \$625                     | \$525           |                     |
| <b>14 Day Programme - includes initial Spec Sheets tailored to your establishment in order to maintain consistency of product and service, Guest Checkin and Introduction each day, seeing to guests, Manning the phones, Checking and answering email enquiries, staying on the premises, plus 2 hours of general cleaning, maintenance, gardening per day.</b> | \$1,440                   | \$1,100                   | \$990           |                     |
| <b>Breakfast</b>   | \$13 per person           | \$14 per person           | \$15 per person |                     |
| <b>Gardening</b>   | Includes 5 hours per week | Includes 5 hours per week | \$20 per hour   |                     |

|   |                  |                  |               |              |
|---|------------------|------------------|---------------|--------------|
| Cleaning and set up of Self contained cottages  |                  |                  |               | 17ph         |
| Manning the phones, taking bookings and answering emails  |                  |                  | \$35 per day  | \$35 per day |
| Clean Sweep Programme - includes a full top to bottom clean of the premises, making sure you come home to a spotless B&B / Accommodation premises - (Price based on premises of upto 6 guest rooms) | Included         | \$400            | \$400         |              |
| Marketing - helping to identify your target markets and help to fill gaps in existing marketing plan. Suggestions for increasing exposure then implementing - eg: inceasing website exposure        | Includes 3 hours | Includes 3 hours | \$25 per hour |              |
| Menu Planning - helping with menu ideas for breakfast in line with tariff charged and budget  | Includes 2 hours | 15 per hour      | 15 per hour   |              |
| <b>Other Services Offered</b>   |                  |                  |               |              |
| New B&B Set Up - Operations Manual  | \$400            | \$400            | \$400         |              |
| General Consulting  | \$40 per hour    | \$40 per hour    | \$50 per hour |              |
| RACV Accreditation Consulting - A full critique of your business in order to maintain an appropriate Star Rating  | \$25 per hour    | \$25 per hour    | \$30 per hour |              |
| <b>Prices are to be used as a guide only and can vary depending on the length of stay, location and guest capacity.</b>   |                  |                  |               |              |
| <b>Packages can be tailored to your own Accommodation Business requirements</b>   |                  |                  |               |              |